



# F.M. INSULATION SUPPLIES

INDUSTRIAL & COMMERCIAL INSULATION MATERIALS

Dear Marius,

Another year is coming to an end with a whimper rather than a bang. It does seem that the rundown to the Christmas/New Year break starts earlier and earlier each year.

What was once, for many insulation contractors, a very busy period has now become a quiet time due to the decline of manufacturing here in Australia.

The construction industry has of course always closed down between Christmas and Australia Day so nothing has changed there.

2023 has given us the chance to stabilise our pricing and in some instances reduce prices as shipping costs have now returned pretty much to pre-covid levels. This, together with the strengthening of the \$Aus -v- \$US has brought our costs down to traditional levels.

## Update: Fire rated ductwork

It appears that maybe 3M exited this market a little too early as the main alternative product now also requires the same multi layer application to achieve the updated test requirements.

None the less we continue to offer our residual stock of the 610mm wide product and other 3M products at reduced prices.

### 3M Fire Barrier Duct Wrap

609mm x 7.6m rolls **\$335.00+gst per single roll orders with reductions for multi-roll orders**

### 3M Venture 1520CW Aluminium Foil Tape

100mm x 49.7m rolls **\$13.00+gst/roll**

## New Products

We now have stocks of Luyang Bio-wool (aka, bio-soluble ceramic fibre) suitable for use in applications with a continuous operating temperature of 1260C.

**Product is available from stock in 25mm & 50mm thick rolls.**

## **DISCOUNTED f/f PE spi**

As many of you are aware we are currently offering a 25% discount against our list prices for our range of aluminised PE faced, and black PE faced PE spi.

### **Stock available at greatly reduced prices**

Like all companies we have over the years accumulated a number of slow moving items in our stock that need to be moved on to free up space for other stock.

PGF Eco-wool blanket 7.5m x 1200mm x 50mm x 48kg/m3

**\$140.00+gst per roll**

NH Armaflex sheet in 25mm rolls

4m x 1m x 25mm **\$225.00+gst /roll**

### **Fosters & Idenden mastics / sealants**

Fosters Foamseal 30-45 x nom 19 litre drums

**\$250.00+gst / drum**

Fosters 30-80 Vapoursafe mastic x nom 19 litre drums

**\$350.00+gst / drum**

Fosters 90-07 HI Mastic x nom 19 litre drums

**\$190.00+gst / drum**

Idenden 30-90 Vapo-seal coating x nom 19 litre drums

**\$175.00+gst / drum**

**Gemco Stainless Steel hardware including:**

**quilting pins, lacing tops, lacing washers,**

**quilting pins and lacing anchors**

**all of these products are available at**

**50% off the price**

**currently noted in our pricelist**

## **Demise of TICA NSW**

It's sad to relate that after being in existence for well over 50 years TICA NSW will be officially wound up early in 2024. I believe the association was formed initially in NSW in the late 1960's - early 1970's as a division of the MTIA, who provided secretarial services and represented the association in industrial relations matters.

The association later expanded into Victoria & Queensland, with a State Committee in each of the states reporting to a National Committee.

I attended my first TICA meeting at The Coronation Club in Burwood in early 1975 and have over the ensuing years attended many meeting in Sydney and bi-annual conferences

in NSW, Qld and Victoria, the most boring of which was in Swan Hill when I'd given up drinking for a while. Normal drinking resumed in time for subsequent conferences that were more enjoyable but perhaps not well remembered.

TICA annual golf days were also an excuse for the heavy consumption of alcohol, those that think the introduction of a party hole at LIV tournaments is a new idea, were obviously never at a TICA golf day where every hole was a party hole for some and the nineteenth hole got you if you survived the first eighteen.

The associations golden days were in the 1980's when major power station construction in each of the three states and overseas was at it's peak. At that time membership included a number of large contracting companies that no longer exist including, Trio, Global, Bestobell, Bains Harding and Associated all of whom were active in the Power Generation field in all states and overseas. Each of those companies at their peak would have employed in excess of 400 on site personnel.

The International Conference that the association hosted in Manly in 1986 was without doubt the highlight of it's existence, The conference attracted key-note speakers and delegates from the UK, Canada, the USA, Asia and Europe.

Although many technical papers were presented the most enjoyable session was the one presented by the well known sex therapist Bettina Arndt who answered many of the somewhat intimate questions that were asked by delegates "on behalf of their friends".

Unfortunately as major industrial projects came to an end in the Eastern States TICA NSW lost it's relevance to the remaining industrial contractors and basically became an association with more supplier members than contractor members.

The decision to wind up the association was reluctantly taken by the remaining membership earlier this year. Sadly it's the end of an era that I've been a part of almost since the beginning. I will miss it!

A farewell dinner, a wake, has been arranged for the remaining members in February next year.

From all of us at FM Insulation Supplies  
and our families we wish all of our  
customers and their families a

**MERRY CHRISTMAS  
AND A  
HAPPY AND PROSPEROUS  
NEW YEAR**



With Christmas fast approaching I advise that we intend to close down for the Christmas/New Year break on:

**Midday, Thursday 21st December and re-open  
7am, Monday 8th January, 2024.**

That's about it for the year and it just remains for me to thank all of our customers for their on-going support and wish you all a Merry Christmas and a Happy New Year. Our office will be closing around mid-day on 21st December and re-opening on 8th January.

Feliz Navidad, Joyeux, Noel, Frohe Weihnachten, Vrolijk Kerstfeest, Sretan Bozic,

Shengdon jie Kuaile, rickreay thngai bony nauel, Giang sinh vui ve, Buon Natale.

Call me, Karl or Brendan on (02) 4735 5699 for further information or your order.

You can email us at [info@fminsulation.com.au](mailto:info@fminsulation.com.au)

Further information at our website: [www.fminsulation.com.au](http://www.fminsulation.com.au)

Looking forward to your call,

***Mike Flavell***

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