## FM Insulation Newsletter - Aug/Sept 2015

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#### Greetings!

The spring edition of our newsletter is a week or two early for a couple of reasons. I'm trying to get out of here and go on a road trip to Darwin with Lynda, but more importantly (although Lynda might not think so), we have some excellent news below. And don't forget to read 'Mike's Perspective', on the FM Insulation website.

## Local Approval Wins Out

Scentre Group Design, Westfield Australia's owner has been specifying (and only allowing) insulation materials with Factory Mutual Approval on their sites.

Over the past twelve months, we have been discussing the use of our products on Westfield Projects with Research & Development,



Design and Risk Management staff at Scentre Group.

I am very pleased to advise that today our Australian tested, Foil Faced Chemically Cross Linked Polyethylene sheet & pipe sections have been granted approval to be used. This approval should result in significant cost savings to contractors and competitive bids on future Westfield projects.

#### Plain or Foil Faced?

Save money and optimise stock deliveries on orders for foil faced Rockwool and Fibreglass!

Read Mike's piece about stocking <u>plain</u>, <u>lightweight and HD foil sections</u>.





# Black Foil Faced PE spi

On a number of projects we have been asked to supply black foil faced Polyethylene spi for use in "open grid" ceiling spaces.

We now have a limited number of sizes available ex stock and can provide all sizes on project orders

Meanwhile, we continue to extend our range of Polyethylene pipe and sheet/rolls. We now carry f/f PE sheeting with adhesive backing in a number of thicknesses in addition to our range of standard foil faced PE sheet/roll.

And...

As you know, the value of the \$AUS continues to fall



against the \$US.

All our insulation materials & accessories are purchased in US dollars, increasing their cost.

It is most likely that we will need to review our prices ahead of our usual annual review in the new year.

I will keep you informed over the next 6 to 8 weeks, but a likely rise of between 6% & 7.5% effective from 1-11-2015 is expected.

## At Your Service

Call Karl or Brendan on (02) 4735 5699 for further information or your order. You can email us at info@fminsulation.com.au

Further information at our website: www.fminsulation.com.au

Looking forward to your call,
Mike Flavell

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