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Our Product List



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F.M. Insulation Supplies

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FM Insulation News

June 2014

Greetings!

Just in time to celebrate the end of the financial year, here is our quarterly newsletter.

Perspective

As we approach the end of the financial year, it would be fair to say that the 2013/14 financial year has been a bit of a disappointment. But as we look forward to the new financial year, there does appear to be some cause for optimism.

The Australian dollar has held pretty steady around the US\$0.90 mark, and it is rising as we approach year end and is tipped by some commentators to regain parity against the US\$ by the end of 2014. Hopefully this will eventuate and we will be able to hold prices until March 2015.

Product Focus

As a result of new arrangements with a number of our suppliers, we are now stocking the following new products :

Roxul Party Wall Fire Stop



Fire rated bats for use in party wall construction. These are supplied in packs of **10 pcs** x 1200mm x 168mm x 100mm thick and are available at very competitive prices.

Please note per pack quantity

Roxul Fire Damper Strips



These are supplied in cartons of **60 pcs** x 1000mm x 225mm x 13mm and again are available at very competitive prices.

Again, please note our per pack quantity.

The message: When comparing our prices per pack for these items with our competitors' - take into account our larger packs!

PPC tapes

We have increased our stock holding of PPC tapes, mainly 493, and are offering these tapes in carton lots and single rolls at competitive rates.

Events - MPA Trade Shows

We are now almost half way through our series of trade shows with the Master Plumbers Association.



So far this year, we have exhibited at shows in Muswellbrook, Tamworth, Auburn, Dee Why & St Marys. Our next shows are at Cronulla on 12th August, Hornsby 14th August, followed by shows in Albury, Queanbeyan and finally Newcastle. If you are in any of these areas please come along on the night and have a beer with us.

You don't have to be a member of The MPA, nor do you require an invite. Just turn up on the night and introduce yourself!

Market Prospects

As all of our customers in Sydney know, the future is looking very busy, particularly around Barangaroo, the CBD, and Darling Harbour. Just this week another hotel complex was approved for construction in the old Entertainment Centre area. With additional work on country hospitals also announced, perhaps better days are on their way!

Thank you all for your on-going support of our company. It continues to be a pleasure to know you all and to be of service to you and your companies.

Mike Flavell
F.M. Insulation Supplies