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## Our Product List



We work hard to bring you Australia's most complete range of Insulation Materials and Accessories.

[Download](#) our current stocklisting.

## F.M. Insulation Supplies

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# FM Insulation News

September / October 2012

Dear Marius,

A little bit late with this newsletter, I did intend to have this sent out last week but unfortunately time got away from me again.

## Canberra H2O conference



Last week Karl & I attended the annual H2O show in Canberra which is organised annually by the ACT Master Plumbers Association.

The number of exhibitors this year was less than the previous year and once again we were the only company exhibiting insulation products.

It was nice that a number of our existing ACT based customers called in to see us. It's always good to catch up with customers and pass the time of day. Too often conversations on the phone are kept short due to day to day working pressures.

We also managed to catch up with a couple of ACT Plumbing Inspectors who were grateful to be pointed to our web site in order to download our BCA R-value thickness tables ([here](#) and [here](#)).

## Product News

### Roxul Fire Damper strip

We have now added Roxul Fire Damper Strip to our range of products. This product meets all relevant Australian Fire Safety requirements and is available in cartons containing 60 pcs each 1000mm x 225mm x 13mm thick at a cost of \$485.00+GST per pack.

It should be noted that our packs contain 33% more product than our competitor's packs.

### FSK faced pipe insulation

Our range of FSK faced fibreglass & rockwool pipe insulation is increasing with each incoming container. It will not be too long until all of the popular sizes are available ex stock from our local warehouse.



This new product line has been welcomed by companies which are aware of the on-site O. H. & S. advantages. It minimises the release of MMF during the application and the life of the installed product.



As indicated in our last newsletter, there is a surcharge for the FSK fibreglass sections. Rockwool FSK faced sections are however available at no extra cost over plain sections.

A news release was emailed to you earlier, this included a list of sizes and thicknesses currently available ex our stock. If you haven't received this list please let me know and I will organise a copy for you.

### **HD double sided foil faced fibreglass & rockwool pipe sections**

We of course still offer HD foil faced fibreglass & rockwool pipe sections for those applications where the heavier double sided foil facing is specified. Indeed, we now keep extensive stocks of HD foil faced fibreglass sections in stock in sizes : 12.7, 19.1, 25.4, 31.8, 38.1, 50.8 & 63.5mm odp all x 25mm wall for immediate deliver / despatch. All other HD foil faced sizes and thicknesses of fibreglass and all sizes & thicknesses of rockwool are usually available for delivery or despatch within 2 to 3 days of receipt of order.

### **Foil Faced Polyethylene Pipe and Sheet Insulation.**

Sales of these particular products continue to grow on a weekly basis and on present trends are expected to outsell fibreglass pipe insulation within the next twelve months.

## TICA 2013 conference



The next national TICA conference is now just twelve months away. TICA NSW will organise this conference and it has chosen Canberra as the venue. We are expecting a good attendance for the first TICA conference to be held there. The conference hotel has easy access to all the capital's attractions.

Canberra is one of the easiest cities to get around, even taking account of the numerous 'circular roads', and has a fantastic cycle and walking network and public transport system. For children, it has some particularly good attractions including possibly the best in Australia, Questacon. For the adults, of course there is the War Memorial, Parliament House & the Art Gallery.

TICA NSW will be sending out information & reservation packages soon but in the meantime please reserve October 18th - 21st 2013 in your diary.

## Giveaways

For those still reading this email, we still have a limited quantity of FMIS

8M measuring tapes (measuring up to your demanding standards) and FMIS caps, featuring our new green logo (if it doesn't register with you, don't worry you're not alone) available. If you would like to receive either, or both of these please let me know. The caps are in very limited availability... so it's a case of first in, best dressed.

That's about it for now, having given up part of my Labour Day holiday to write this, I'm about to go sit on the deck in the spring sunshine and open a bottle of Chardonnay.

Mike Flavell  
F.M. Insulation Supplies

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