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## F.M. Insulation News

1 message

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Reply-To: admin@fminsulation.com.au

To: mcoomans@gmail.com

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## FM Insulation News

December 2011

### Greetings!

It's Christmas time again and 2011 has been the busiest year ever for our company. Below, you can read all about it in our review of the year.



May everyone have an enjoyable Christmas - New Year break and a prosperous 2012. Everyone here at FM Insulation looks forward to being of on-going service to you next year.

Our warehouse will close from 3-30pm, Wednesday 21st December until 7am, Tuesday 3rd January.

### Product News

#### Disposable Decontamination Units



Our initial shipment of Grayling multi use - disposable decontamination units have sold out and we are awaiting our second shipment that is due in February next year.

These units manufactured from heavy duty polyethylene consist of three compartments (wet-dry-wet), are quick to erect, delivered in a carton approx 1200mm x 1200mm x 300mm and are

stocklisting.

### F.M. Insulation Supplies

A division of Flavell Management &  
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suitable for multiple use subject to cleaning between uses.

Please note the support poles & shower fittings are not supplied as part of the package. These are buyer supplied. Details of these units are available on our web site

### Foil faced Polyethylene Insulation



Sales of foil faced chemically cross linked polyethylene pipe & sheet insulation continue to strengthen as the products gain wider acceptance for applications to hot water, chilled water, and process piping & plant.

To meet this increase in sales we have increased our product range and now stock pipe insulation in all sizes from 12.7mm odp to 219mm odp. The vast majority are available in 25mm, 38mm & 50mm thicknesses. Larger sizes and thicknesses are available on special order in approx 5 weeks from receipt of order.

We have also increased our range of foil faced PE sheeting and now stock 10mm, 15mm & 25mm thicknesses. The 15mm product has a self adhesive backing

### Events

#### TICA Bi-annual Conference Victoria October 2011



As usual FM Insulations attended in large numbers with 6 staff, 2 spouses & 8 children attending. The trade show that was run in conjunction with the conference was well attended with 5 member companies exhibiting & all conference delegates visiting the various stands.

We now look forward to the 2013 conference that will be held in NSW. Planning for this conference will commence early in the New Year. I am sure any suggestions regarding the conference that any TICA member has will be well received by Erich at TICA

### The Year in Review

2011 has been the busiest year ever for our company. Often it has been difficult to keep up with demand and for the first time ever there have been times when we have had to put customer orders on backorder. To those customers that have had goods put on backorder we offer our sincere apologies. In some instances the shortages that we have experienced have been a result of increased demand for our products, and in this regard we are increasing our stockholdings of a number of products.

Shortages have also resulted from our suppliers being overwhelmed with orders due to the on-going boom in China and India. In addition, there was the rebuilding taking place in Japan after the Tsunami. Hopefully with increased stock holdings, and a slowing of Asian demand next year may not be so hectic.

To all of our customers, a heartfelt thank you for your continuing support of our company. May everyone have an enjoyable Christmas - New Year break and a prosperous 2012. Everyone here at FM Insulation looks forward to being of service to you next year

Don't forget, our warehouse will be closed from 3.30pm on Wednesday 21st December until 7.00 am on Tuesday 3rd January 2012.

We look forward to servicing your requirements! again in 2012!

Mike Flavell  
F.M. Insulation Supplies

**[Please forward this email to appropriate person in your organisation](#)**



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