

Subject: F.M. Insulation News - December

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Our Product List



We work hard to bring you Australia's most complete range of Insulation Materials and Accessories.

[Download](#) our current stocklisting.

F.M. Insulation Supplies

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FM Insulation News

December 2009

Dear Customer,

Well, it's been quite a year for the insulation business in Australia. The focus on home insulation was timely, but it's been hard work keeping up with demand in the "trenches".

Now that the government rebate has been reduced, demand has eased and the price of imported batts has reduced considerably - just in time for Christmas.

This month, we have some bargains and an update on our new products and tradeshows. Also, be sure to check out our Competition!

New Products

As advised in our last newsletter we now have stocks of Polyglass 48kg x 50mm glasswool blanket. This product has proven to be very popular and a second shipment is due early in the New Year.

With this second shipment we will also have some 32kg/M3 material

R1.5 Foil faced glass wool blanket

While this material was originally imported for sale as roofing blanket, we have had significant demand for it to be used as "under slab" insulation and as ductwrap.

Supplied in rolls 15Mx1200mm with a lightweight foil facing to one side, this product is available at very competitive rates.

[Foil Faced Chemically Cross Linked Polyethylene](#)

The demand for this product continues to grow, having found ready acceptance from designers, contractors and property owners. We have therefore decided to increase our stock range of sizes and thicknesses. We will now be able to offer ex stock all sizes from 12.7mm ODP to 152.4mm ODP. Most sizes will be available in 25mm, 40mm, and 50mm thicknesses.



POLY
GLASS
FIBRE™

If you have large bore pipes on your project, we can cater for any size and thickness for special orders. For example, we recently supplied several container loads spi up to 355.6mm ODP x 50mm thick.

Polyethylene is very competitively priced as an alternative for both styrene and glasswool spi on both chilled and hot water services. The product has been extensively tested in Australia and meets all the requirements of the BCA. Substantial savings are available for directly shipped bulk orders.

For more information on either of these products please visit our [web site](#) or phone Mike on 02 4735 5699

Bargain Bin

Recent imports of 48kg/M3x50mm fibreglass blanket from China have not lived up to expectation and have been assigned to the Bargain Bin. Density and Thickness of the product is within specs, but the material is dusty and not very "user friendly" If you have any applications where this product can be used, it is available at a very special:



**\$36.00 (plus GST) per
9M2 roll**

Competition

Here is a new section, which we hope will become a regular feature in our newsletters. It is intended to be both informative & humorous and related to our industry.



Along the way, perhaps we can also unravel some of the nuances of our industry.

This month's question:

"Why do we still have overlaps on foil facing on styrene, fibreglass & rockwool pipe sections?"

There is a prize of 6 bottles of Huntington Estate Shiraz for the best technically correct answer (if there is one) and a prize of 6 bottles of the same for most humorous answer.

All answers to info@fminsulation.com.au

Around the traps

The TICAA conference on the Gold Coast has been and gone. Unfortunately, Lynda and I had to pull out at the last minute. All of our staff and their families attended and assure me that a great time was had by all. I'm told the FM kids were a bit of a hit in their own right.

Nothing like starting them young in this industry!

I'm also told that the "goodie bags" went down well.

For the third consecutive time, FM Insulation will be exhibiting at the *ARBS 2010 exhibition Sydney* (Darling Harbour April 12-14, 2010). More information in our next newsletter, but expect polyethylene to be in the

frontline!

If you have the opportunity, we would be delighted to see you at stand No. 436

We will be closed for the Christmas / New Year period from close of business Wed 23rd December until Mon 4th January.

Please let us know your requirements. We're only a phone call away.

Sincerely,

Mike Flavell
F.M. Insulation

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