Subject: News from F.M. Insulation

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We work hard to bring you Australia's most complete range of Insulation Materials and Accessories.

<u>Download</u> our current stocklisting.

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FM Insulation News

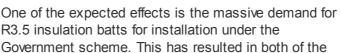
August 2009

Dear Customer,

Welcome to the first issue of FM Insulation's email newsletter. We hope to highlight items of interest for customers and the professional insulation business in Australia. And of course FM Insulation's News!

Glasswool R3.5 Batts shortage

The Federal Government Energy Efficient Homes programme is now in full swing and is having both expected & unexpected effects on our industry.





Australian based manufacturers, as well as numerous other companies, importing vast quantities of batts from countries such as USA, China, UK & Malaysia.

An unexpected effect has been the shortage of higher grade insulation for use in the airconditioning and industrial insulation industries.

FM Insulation are working hard to counter both of these effects. As well as securing the supply of domestic insulation from Malaysia & China we are also sourcing 48kg/M3 fibreglass from the same factories.

New Products

Over the past 12 months FM Insulation has introduced a number of new materials into our product range.

Foil Faced Chemically Cross Linked Polyethylene

A product suitable for the insulation of both hot & chilled water this product is gaining ready market acceptance as a replacement for polystyrene on chilled water systems and for fibreglass on hot water systems



Perlite pipe & block insulation

Corrosion under insulation (CUI) has haunted plant owners & engineers for years. Insulation contractors have tried, mainly unsuccessfully, to install totally weatherproof cladding systems to prevent the ingress of moisture, which together with the chlorides in insulation materials is the

cause of CUI.

Perlite with a high content of soluble silicate of soda appears to be the answer to CUI and has been used on a number of major projects as a replacement for rockwool & calcium silicate insulation previously installed.

For more information on either of these products please visit our <u>web site</u> or phone Mike on 02 4735 5699

Around the traps

Most discussion within the industry over the past few months has centred around the shortage of glasswool products and the effect that this is having on projects in hand.

In October TICAA is holding it's bi-annual conference.

This year, the conference is being hosted by the Queensland branch and takes place on The Gold Coast from 15th October to 18th October inclusive.

FM insulation Supplies will have a large presence at the conference with all members of staff and their families attending.

We all look forward to meeting all TICAA members and their families at the conference to renew old friendships & forge new ones.

As usual FM Insulations will be distributing their "Goody Bags" to all attendees.

Please let us know your requirements. We're only a phone call away.

Sincerely,

Mike Flavell F.M. Insulation

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